



**J THOMAS & COMPANY PRIVATE LIMITED**  
**GUWAHATI MARKET SYNOPSIS - Sale 31/2022**

**Market Report**

LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Good and best descriptions irregular.</li> <li>* Clean mediums and plainers firm to occasionally dearer following competition.</li> <li>* Browner sorts lower.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Good and best sorts irregular around last.</li> <li>* Medium and plainer categories steady.</li> </ul>

**Buying Analysis**

LEAF	DUST
<ul style="list-style-type: none"> <li>* Major Blenders : Active</li> <li>* WI : Operated on liquoring sorts.</li> <li>* Internals : Fair support.</li> <li>* Exporter : Selective export enquiry on bolder broken.</li> </ul>	<ul style="list-style-type: none"> <li>* Major Blenders : Active</li> <li>* WI : Operated on liquoring sorts.</li> <li>* Internals : Lent fair support.</li> </ul>

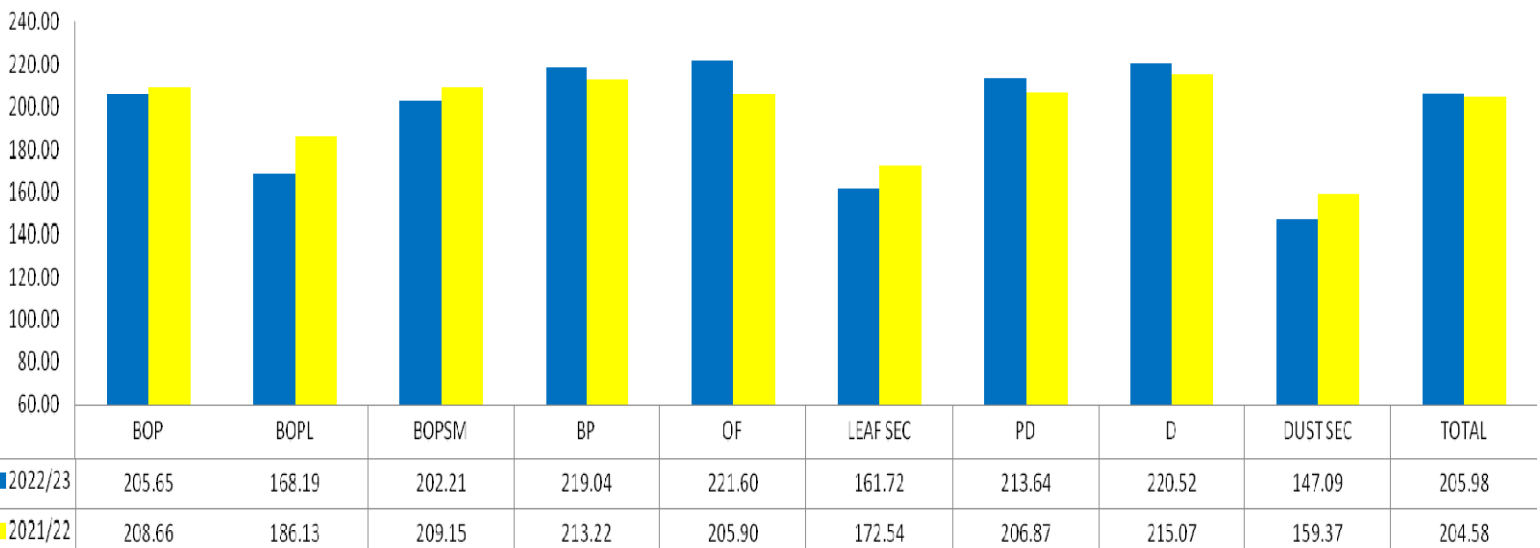
**AUCTION AVERAGES**

	2022/23			2021/22			2020/21			UPTO Sale 31		
	Sale 31	Sale 30	+/-	Sale 31	Sale 30	+/-	Sale 31	Sale 29	+/-	2022/23	2021/22	2020/21
LEAF	210.34	215.87	-5.53	175.47	180.83	-5.36	288.97	276.06	12.91	207.08	205.39	257.63
DUST	208.93	213.42	-4.49	176.24	180.74	-4.51	288.84	286.10	2.74	203.10	202.60	256.56
<b>TOTAL</b>	<b>209.97</b>	<b>215.14</b>	<b>-5.17</b>	<b>175.70</b>	<b>180.80</b>	<b>-5.10</b>	<b>288.92</b>	<b>279.74</b>	<b>9.19</b>	<b>205.98</b>	<b>204.58</b>	<b>257.26</b>

**GTAC AUCTION AVERAGES**

SALE		24	25	26	27	28	29	30	31
LEAF	2022/23	221.96	215.21	214.98	207.57	202.73	206.86	215.87	210.34
	2021/22	237.19	233.82	225.08	204.92	192.97	182.91	180.83	175.47
DUST	2022/23	197.57	211.19	208.99	211.55	211.37	207.86	213.42	208.93
	2021/22	227.50	224.58	228.29	212.64	202.27	185.41	180.74	176.24
TOTAL	2022/23	214.67	214.15	213.27	208.71	205.40	207.16	215.14	209.97
	2021/22	234.34	230.93	226.01	207.16	195.67	183.69	180.80	175.70

**GTAC Grade Wise Averages Upto Sale 31**



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)**

	THIS SALE				LAST SALE				UPTO Sale 31			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	2246370.7	1762583.5	215.37	22%	2203295.8	1735055.1	220.51	21%	33006824.4	21115691.8	210.17	36%
<b>FANNINGS</b>	720174.1	543312.1	223.48	25%	706328.6	538259.8	231.04	24%	9039488.1	6201356.7	221.60	31%
<b>LEAF SEC.</b>	332634.3	276561.0	152.50	17%	340985.2	274068.1	156.69	20%	3893928.7	2774607.6	151.09	29%
<b>LEAF TOTAL</b>	<b>3299179.1</b>	<b>2582456.6</b>	<b>210.34</b>	<b>22%</b>	<b>3250609.5</b>	<b>2547382.9</b>	<b>215.87</b>	<b>22%</b>	<b>45940241.2</b>	<b>30091656.1</b>	<b>207.08</b>	<b>34%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	931302.3	714099.8	226.79	23%	1094576.2	850693.5	229.81	22%	15116828.4	9228584.4	217.07	39%
<b>DUST SEC.</b>	269509.0	226145.5	152.56	16%	278773.2	229964.7	152.81	18%	3200438.4	2301262.0	147.09	28%
<b>DUST TOTAL</b>	<b>1200811.3</b>	<b>940245.3</b>	<b>208.93</b>	<b>22%</b>	<b>1373349.4</b>	<b>1080658.2</b>	<b>213.42</b>	<b>21%</b>	<b>18317266.8</b>	<b>11529846.41</b>	<b>203.10</b>	<b>37%</b>
<b>TOTAL</b>	<b>4499990.4</b>	<b>3522701.9</b>	<b>209.97</b>	<b>22%</b>	<b>4623958.9</b>	<b>3628041.1</b>	<b>215.14</b>	<b>22%</b>	<b>64257508.0</b>	<b>41621502.48</b>	<b>205.98</b>	<b>35%</b>

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

LEAF	THIS SALE				LAST SALE				UPTO Sale 31			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	3299179.1	2582456.6	210.34	22%	3250609.5	2547382.9	215.87	22%	45940241.2	30091656.1	207.08	34%
<b>2021/22</b>	5176463.7	3610893.4	175.47	30%	4876156.2	3092685.3	180.83	37%	49530100.1	33649563.7	205.39	32%
DUST	THIS SALE				LAST SALE				UPTO Sale 31			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	1200811.3	940245.3	208.93	22%	1373349.4	1080658.2	213.42	21%	18317266.8	11529846.4	203.10	37%
<b>2021/22</b>	2490209.1	1548834.2	176.24	38%	2471771.1	1310550.1	180.74	47%	23318871.5	13802759.1	202.60	41%
TOTAL	THIS SALE				LAST SALE				UPTO Sale 31			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	<b>4499990.4</b>	<b>3522701.9</b>	<b>209.97</b>	<b>22%</b>	<b>4623958.9</b>	<b>3628041.1</b>	<b>215.14</b>	<b>22%</b>	<b>64257508.0</b>	<b>41621502.5</b>	<b>205.98</b>	<b>35%</b>
<b>2021/22</b>	<b>7666672.8</b>	<b>5159727.6</b>	<b>175.70</b>	<b>33%</b>	<b>7347927.3</b>	<b>4403235.4</b>	<b>180.80</b>	<b>40%</b>	<b>72848971.6</b>	<b>47452322.8</b>	<b>204.58</b>	<b>35%</b>

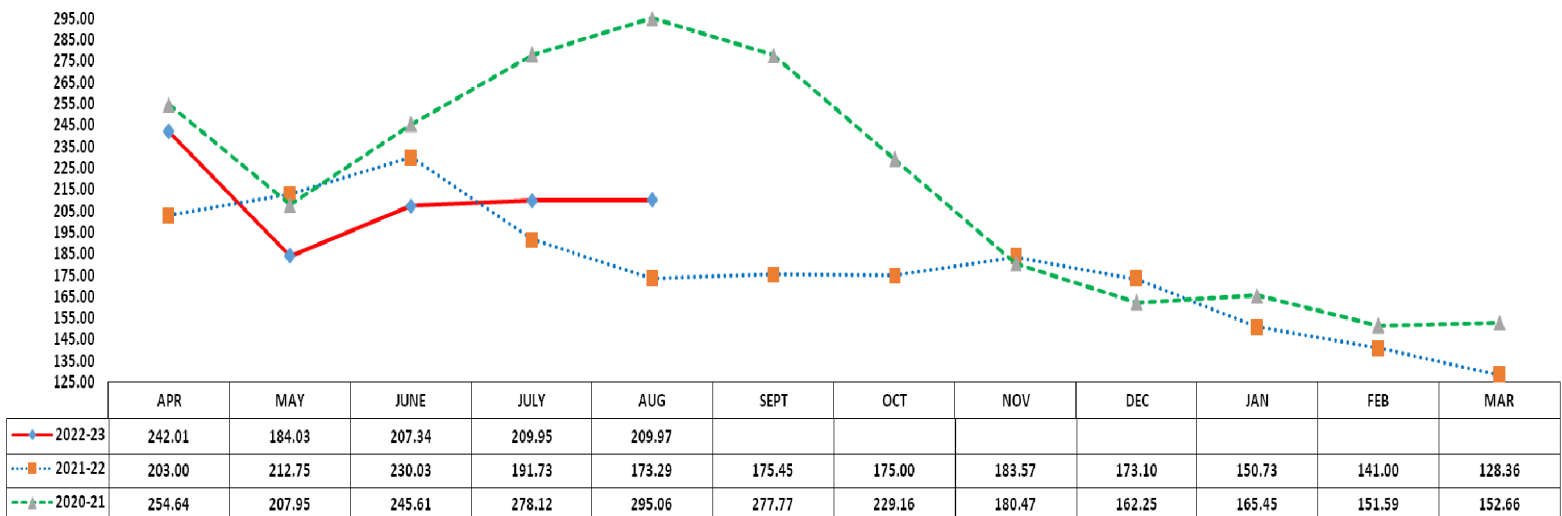
**PRICE RANGE**

% OF TEAS SOLD	LEAF						DUST				
	2022/23			UP TO Sale 31			2022/23		UP TO Sale 31		
	Sale 31	Sale 30	2022/23	2021/22	2020/21	Sale 31	Sale 30	2022/23	2021/22	2020/21	
<b>BELOW 100</b>	0.52	0.73	0.90	0.01	0.15	1.03	0.42	0.95	0.02	0.85	
<b>BETWEEN 100.00-119.99</b>	6.00	5.24	6.72	0.67	1.09	6.37	7.07	9.49	1.50	1.51	
<b>BETWEEN 120.00-139.99</b>	8.71	8.29	10.56	5.53	2.02	13.10	13.47	12.22	7.58	1.95	
<b>BETWEEN 140.00-159.99</b>	10.10	9.63	12.27	13.48	3.11	13.49	13.25	12.80	13.48	2.51	
<b>BETWEEN 160.00-179.99</b>	11.53	10.32	11.54	18.41	3.81	10.22	9.01	11.50	17.30	3.50	
<b>BETWEEN 180.00-199.99</b>	10.78	10.81	9.75	14.84	3.95	8.19	6.94	8.10	14.79	6.65	
<b>BETWEEN 200.00-219.99</b>	11.63	9.80	9.62	13.83	8.39	7.43	7.01	7.86	11.77	11.01	
<b>BETWEEN 220.00-239.99</b>	6.07	7.42	7.31	9.73	14.43	5.43	5.22	6.22	8.84	14.06	
<b>BETWEEN 240.00-259.99</b>	6.39	7.92	6.91	6.71	15.37	4.88	5.79	6.00	6.94	14.17	
<b>BETWEEN 260.00-279.99</b>	9.34	8.50	5.57	4.57	15.36	8.84	5.55	4.57	4.73	8.74	
<b>BETWEEN 280.00-299.99</b>	6.41	6.11	4.67	3.76	8.82	3.78	5.31	4.75	5.06	7.34	
<b>300 AND ABOVE</b>	12.51	15.23	14.19	8.46	23.50	17.26	20.96	15.55	8.00	27.71	

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>32</b>	32491	10980	<b>43471</b>	45789	18111	<b>63900</b>	-13298	-7131	<b>-20429</b>
<b>33</b>	30743	9936	<b>40679</b>	53664	21037	<b>74701</b>	-22921	-11101	<b>-34022</b>
<b>34</b>	34040	11772	<b>45812</b>	47507	20095	<b>67602</b>	-13467	-8323	<b>-21790</b>
<b>TOTAL</b>	<b>97274</b>	<b>32688</b>	<b>129962</b>	<b>146960</b>	<b>59243</b>	<b>206203</b>	<b>-49686</b>	<b>-26555</b>	<b>-76241</b>

**GTAC Monthly Price Movement**



\* Please note August 2022-23 Price is calculated on Sale 31 Only

**GTAC BUYING (NEW TEAS) FOR THE Sale 31**

CTC LEAF			DUST				TOTAL				
OFFER	32,99,179.1	Kgs	OFFER	12,00,811.3	Kgs	OFFER	44,99,990.4	Kgs			
SOLD	25,82,456.6	Kgs	SOLD	9,40,245.3	Kgs	SOLD	35,22,701.9	Kgs			
SOLD %	78%		SOLD %	78%		SOLD %	78%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	3,73,609.1	199.18	14%	TCPL	1,60,877.5	200.62	17%	TCPL	5,34,486.6	199.61	15%
HUL	1,94,104.4	215.55	8%	HUL	1,72,021.0	291.56	18%	HUL	3,66,125.4	251.27	10%
W.India	7,03,463.6	239.41	27%	W.India	1,52,720.5	188.11	16%	W.India	8,56,184.1	230.26	24%
Wl.Pack	70,765.2	273.18	3%	Wl.Pack	1,31,501.5	219.06	14%	Wl.Pack	2,02,266.7	238.00	6%
N.India	4,15,625.9	190.49	16%	N.India	62,570.0	168.93	7%	N.India	4,78,195.9	187.67	14%
Nl.Pack	2,86,190.9	185.69	11%	Nl.Pack	47,015.5	172.93	5%	Nl.Pack	3,33,206.4	183.89	9%
Packeteers	55,635.4	169.97	2%	Packeteers	39,447.0	198.89	4%	Packeteers	95,082.4	181.97	3%
C.India	72,015.3	231.38	3%	C.India	39,735.0	190.69	4%	C.India	1,11,750.3	216.92	3%
Exports	1,38,019.6	196.96	5%	Exports	29,546.0	176.42	3%	Exports	1,67,565.6	193.34	5%
Local	1,41,544.4	201.34	5%	Local	54,486.6	179.87	6%	Local	1,96,031.0	195.37	6%
S.India	16,414.8	244.81	1%	S.India	14,382.0	139.48	2%	S.India	30,796.8	195.62	1%
Others	1,15,068.0	183.01	4%	Others	35,942.7	148.62	4%	Others	1,51,010.7	174.82	4%
<b>TOTAL</b>	<b>25,82,456.6</b>	<b>210.34</b>	<b>100%</b>	<b>TOTAL</b>	<b>9,40,245.3</b>	<b>208.93</b>	<b>100%</b>	<b>TOTAL</b>	<b>35,22,701.9</b>	<b>209.97</b>	<b>100%</b>

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 31**

MARK	2022-23			2021-22		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	1,85,952	455.07	4	2,06,579	362.56
HOOKHMOL	2	1,08,509	439.06	1	92,245	397.19
Mokrung	3	1,28,628	430.40	7	95,276	350.84
Halmari	4	1,99,329	421.21	2	1,59,619	385.84
Banamalie	5	53,281	420.12	16	50,634	323.62
Sotai	6	66,304	407.26	6	40,865	354.52
Salkathoni	7	2,16,515	406.66	13	2,33,576	328.96
DOOMURDULLUNG	8	86,497	393.62	3	1,16,909	363.58
Behubor	9	34,335	391.18		12,748	322.02
KAMARBUND	10	51,871	382.35	35	50,640	296.41
HAJUA	11	81,139	380.82	5	84,821	354.97
Deckiajuli	12	1,55,474	366.08	30	2,15,137	300.47
KOOMTAI(B)	13	4,22,286	360.69	19	3,15,042	319.15
Deha	14	1,00,940	358.13	24	1,15,167	310.76
Duflating	15	1,61,471	357.49	11	64,855	332.32
Gelakey	16	61,165	355.64	8	55,631	349.69
Khongea	17	1,35,262	346.26	22	1,24,898	315.78
NAHORHABICLONALSPECIAL	18	86,721	344.94	43	25,367	290.38
Ghillidary	19	97,439	342.91	33	71,606	297.01
MANGALAMCLONALSPECIAL	20	94,591	341.45	36	47,729	294.72
Borjan	21	3,43,536	337.57	23	1,13,127	313.70
MOKALBARICLONAL	22	30,352	333.53	71	56,795	272.81
Khona	23	93,651	333.24	28	57,649	303.29
Hirajuli	24	98,113	332.86	15	1,14,068	326.77
Jamirah	25	1,70,112	331.68			

\* Above 20,000 Kgs